

## Message Text

UNCLASSIFIED

PAGE 01 GOTEBO 00141 061213Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----061216Z 082091 /44

R 061100Z JUN 77  
FM AMCONSUL GOTEBOG  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0251  
AMEMBASSY BRUSSELS  
AMEMBASSY LONDON  
AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBOG 0141

E.O. 11652: N/A  
TAGS: BTIO, SW  
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0092
2. 060377
3. JPOWENS
4. 401 SWEDEN
5. M
- 6A. REPLY TO --
- 6B. WALTER HENTSCHEL, MANAGING DIRECTOR
- 6C. FENOM AB  
ST. NYGATAN 15  
S-411 08 GOTEBOG, SWEDEN
7. CABLE FENOM; TELEX 20888 FENOM S; TEL 031/17 10 50
8. --
9. 114. 9A. EXCLUSIVE AGENCY SWEDEN
10. DESCRIPTION

284117X-0000 ) DEGREASING COMPOUNDS AND RELATED PRODUCTS  
2899598-0000 ) FOR THE METAL INDUSTRY. NOT PREPARED TO  
28423XX-0000 ) ESTIMATE ANNUAL SALES POTENTIAL. PLANS FOR  
THIS NEW LINE BASED ON SUBSTANTIAL SALES.

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COMPANY MANUFACTURES AND MARKETS HOUSEHOLD DETERGENTS.  
ESTABLISHED BY WALTER HENTSCHEL'S FATHER 1929. ANNUAL SALES  
OVER 20 MILLION KR. EMPLOYS 90 OF WHOM 20 SALESMEN. COMPANY  
HAS VERY GOOD REPUTATION. PROFITABLE AND GOOD LIQUIDITY.  
RELIABLE LOCAL SOURCE RECOMMENDS BUSINESS RELATIONS.  
OWENS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 06-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977GOTEB00141  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770200-1013  
**Format:** TEL  
**From:** GOTEBORG  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770688/aaaaczbs.tel  
**Line Count:** 62  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 6683b784-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 27-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2266716  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BTIO, SW  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/6683b784-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009